

**Written Q &A
Kokua Services
RFP-MQD-2017-002**

#	RFP Section #	RFP Page #	Paragraph #	Question	Answer
1	20.100 and 21.200	11 and 19	1 on page 11 and 2 on page 19	This states that proposal mailed by USPS must be received within 10 days of the proposal due date. But the award will occur 7 days after the proposal due date. Does the award date need to be moved?	See #1 in Amendment #1.
2	21.200	18	1	We are considering proposing for more than one island. We would like to submit one proposal for more than one island and another proposal for just one island. We understand that this limits us to a single proposal, however we are concerned that if we are the best qualified for one island but not the best qualified for the other, then what will MQD do?	Section 21.200 specifically states that an “offeror may submit only one (1) proposal. More than one proposal shall not be accepted from an offeror.”
3	40.230	31	1	How soon after contract award will MQD arrange training and certification?	Online training will begin for each Kōkua as they are hired by their organizations. There will also be a mandatory in-person training in October. Details on the specific location(s) and time(s) of that training will be provided after award of contracts.
4	40.300	29	1	Please define “other difficult to reach populations.”	The homeless population is a target group that the Department would like to focus on to ensure they are able to obtain coverage and maintain coverage.
5	40.300	29	1	Please provide an estimate of the targeted population by geographic area. This information is needed to ensure that staffing is adequate to meet the requirements of the RFP.	The Division does not have an estimate as to the number of uninsured or underinsured in the State. The Kokua contractor will not be duplicating federal navigators’ efforts and therefore limited the targeted population to specific groups potentially eligible for Medicaid or Premium Assistance Program coverage.

**Written Q &A
Kokua Services
RFP-MQD-2017-002**

6	40.500	34	1 plus bullets	Does MQD have a benchmark number of applicants that contract must assist per month?	All benchmarks will be established and tracked in accordance with the Offeror's proposed work plan.
7	50	41	Various	Can the terms and conditions be incorporated by reference and accompanied by a statement "the Offeror understands and will comply with all Terms and Conditions of the contract" or words to that effect. Or will the Offeror need to provide evidence on how compliance will be accomplished for each term and condition in the Body of the Proposal?	Yes.
8	50		Various	Is there a target or estimate of funding available for this RFP and /or activity? Or for each of the 6 contracts?	There is no target or estimated funding amount.
9	60.410	67	1	Our organization is not required to be audited and therefore does not have audited financial statements. Please confirm that the most recent financial statements are adequate.	Yes.
10	60.610	68	1	Please confirm that the Background of the Company is limited to two pages. Is it in addition to or included in the two page maximum for 60.600.	The background information is limited to two pages and is in addition to the two page maximum for 60.600.
11	70.100	71	1	We want to make sure we address MQD's requirements in a cost effective manner. As such, please provide the amount MQD has budgeted for this contract award.	Please see response to question #8.
12	General			It seems like both the Technical and Business Proposal sections have redundant requests for information. Examples: <ul style="list-style-type: none"> • Work Plan • Organization and Staffing Experience 	The MQD reviewed Section 60 and Section 70 and did not find redundant requests for information and therefore an amendment is not needed.

**Written Q &A
Kokua Services
RFP-MQD-2017-002**

				<ul style="list-style-type: none"> • Background of the Company • Targeted Area and Population • Proposal Letter • Transmittal Letter • Executive Summary <p>Please let us know if you might consider amending the requirements especially those sections that are the same for the Technical and Business proposals.</p>	
13	General			Can you tell me if this proposal will cover 12 months?	Please see Section 50.900 of the RFP.
14	General			DHS outreach clearly knows that 1095A efforts will be a huge barrier to open enrollment esp to COFA population. Can this budget include 1095a outreach efforts and getting 1095a forms submitted and reconciled?	Please see Section 40.300-Scope of Services, Bullet #6 which includes 1095a efforts.